Borderlands Energy Investment Programme Expression of Interest Form

Version 1.0 FINAL

# Introduction

Please ensure you answer each question in the Expression of Interest (EOI) Form as fully as possible. At this stage of the process, additional information in the form of appendices (e.g., feasibility studies, market analysis, designs) is not required.

**Only the information provided in the form will be assessed.** Therefore, please ensure you provide all relevant information in response to each of the questions in the form.

# EOI Submission

Please submit your completed EOI in MS Word.

**Only the information provided in the EOI Form will be assessed.**

Completed Expression of Interest forms should be submitted by **12 noon on Wednesday 19th February 2025** to [info@borderlandsgrowth.com](mailto:info@borderlandsgrowth.com)

# EOI Assessment

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| **Section 1**  **Project Summary** | Information in this section will be reviewed as part of the Gateway Assessment. Projects that do not meet the eligibility criteria will be rejected at this stage. |
| **Section 2**  **Strategic Case** | Information contained within this section will be scored in line with the scoring matrix outlined in the Call for Projects document. |
| **Sections 3, 4, 5 & 6**  **Economic, Commercial, Financial & Management Cases** | Information provided will be used to undertake a qualitative assessment of the deliverability of the proposed project. Projects will be categorised using the criteria outlined in the Call for Projects document. |

# Privacy Statement

For the Privacy statement and GDPR details, follow this link:

[www.borderlandsgrowth.com/privacy](http://www.borderlandsgrowth.com/privacy)

# Project Summary

The information contained in this section will be used to determine the eligibility of the project and is therefore not scored.

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| **Project Name** |  |
| **Lead Organisation** |  |
| **Project Partners** |  |
| **Project Location** |  |
| **Lead Contact Name** |  |
| **Contact Details** |  |
| **Estimated start date for the project** |  |
| **Estimate end date for the project** |  |
| **Total Project Cost (£)** |  |
| **Borderlands Funding Request (£)** |  |

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| Please provide a brief description of the project including: What it is; what it will deliver; what difference it will make; how much it will cost; and what the Borderlands funding will be spent on.  *No more than 250 words* |
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| What stage of development is the project at currently?  e.g. fully developed and ready to begin delivery within 12 months (shovel ready); currently in development and ready to deliver in next 1 to 2 years; just an idea that needs significant further development etc  *No more than 50 words* |
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# Strategic Case

The information contained within this section will be scored in line with the scoring matrix outlined in the Call for Projects document.

* 1. Strategic fit: Borderlands Energy Investment Strategy

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| Please explain how the project aligns with the Borderland Energy Investment Strategy.  *No more than 600 words Weighting: 3.0* |
| Vision & Strategic Objectives: |
| Prioritised Interventions: |
| Investment Objectives & Critical Success Factors:   |  |  | | --- | --- | | **Investment Objective** | **Explain how your proposed project activity will support the Investment Objective** | | IO-1 – Creation of Green Jobs |  | | IO-2 – Supporting Carbon Reduction |  | | IO-3 – Green Skills |  | | IO-4 – Reduce Fuel Poverty |  | | IO-5 – Enhancing Energy Security & Resilience |  | | IO-6 – Attract Inward Investment |  | |

* 1. Strategic fit: Borderlands Inclusive Growth Deal

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| How will the project contribute to tackling the three principle socio-economic challenges faced by the Borderlands region:   * Narrowing the productivity gap * Increasing the working age population * Achieving inclusive growth   Describe how the project fits within / adds value to the wider range of projects supported by the Borderlands Inclusive Growth Deal <https://www.borderlandsgrowth.com/about>  *No more than 500 words Weighting: 2.0* |
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* 1. Strategic fit: Local & Regional Strategies & Policies

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| Please describe how the project aligns with relevant local and regional strategies and policies.  Projects in Scotland must demonstrate (where appropriate) how the project aligns with the relevant local authorities Local Heat and Energy Efficiency Strategies (LHEES).  *No more than 250 words Weighting: 1.5* |
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* 1. Strategic fit: National Strategies & Policies

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| Please describe how the project aligns with relevant national strategies and policies. Links to relevant Strategies and Policies can be found in the Call for Projects document.  *No more than 250 words Weighting: 1.5* |
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* 1. Whole Systems Optimised Approach

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| Please explain how the project aligns with the Whole System Optimised approach as defined in the Call for Projects document.  *No more than 250 words Weighting: 2.0* |
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* 1. Delivering inclusive and sustainable growth

The Borderlands Inclusive Growth Deal has inclusive and sustainable economic growth at its heart. Please explain how the project will contribute to each of the following priorities.

*No more than 150 words per priority Weighting: 1.5*

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| **Inclusive growth:** benefitting disadvantaged people and communities across the Borderlands region. This could include, for example, ensuring new jobs created pay at least the living wage; supporting local people to access new job opportunities; providing training / upskilling opportunities for local residents, achieving social value through procurement. |
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| **Equalities:** describing how the project will be accessible, including for those with protected characteristics. This could include, for example: providing accessible venues and facilities, information in different languages and formats, hosting activities targeted at different audience groups |
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| **Sustainable growth:** contributing to the Borderlands commitment to become a carbon neutral region. This could include, for example, building carbon reduction, environmentally sustainable, energy efficient, and / or renewable energy measures into the project. |
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| **Community Wealth Building:** Please explain how the project will contribute to Community Wealth Building priorities. |
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* 1. The case for change: Need for the project.

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| Describe the current context in the Borderlands area and explain why the project is needed. Please provide evidence supporting why the project is needed, including the specific opportunities and challenges to be addressed.  [Click here](https://f9fe864f-60e2-4750-8e30-6292bac0f6fe.usrfiles.com/ugd/785f79_2ec48506d448484aabc73f98c16a638a.pdf) to download the Borderlands Energy Masterplan Extended Executive Summary.  *No more than 250 words Weighting: 1.5* |
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| **The remainder of the EOI is not scored. The information provided will be used to undertake a qualitative assessment of the deliverability of the proposed project. Projects will be categorised using the criteria outlined in the Call for Projects document.** |

# Economic Case

* 1. What outputs and outcomes will the project deliver

Please identify and quantify the main intended outputs and outcomes of the project. Please add extra rows as required.

NB: The total (gross) output / outcome targets to be achieved by the overall £29.9m Borderlands Energy Investment Programme are:

* Create 115 new FTE jobs created
* Additional £59.8m of GVA
* Reduction of 95,000 MtCO2

As a minimum, projects should contribute towards each of these three core targets.

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| **Measure** | **Per Annum** | **Project Total** |
| FTE Jobs Created |  |  |
| Increase in GVA |  |  |
| Reduction in MtCO2 |  |  |
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| If you are unable to quantify outputs and outcomes at this time, please indicate above the type of outputs / outcomes to be delivered and explain below why they are not currently quantified.  Please indicate when you will be able to provide detailed output / outcome information. |
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* 1. Additionality

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| Please explain how the project will deliver outputs, outcomes and benefits that are additional i.e., would not be delivered in the absence of the project.  *No more than 250 words* |
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* 1. Immediate beneficiaries

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| Who are the immediate beneficiaries of the project, how will they benefit from the project and how will it meet their needs and wants?  *No more than 250 words* |
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* 1. Wider beneficiaries:

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| Who else will benefit from the project and how? (e.g. local communities, businesses, supply chains, young people, unemployed people, local residents).  What is the size / scope of those beneficiaries (i.e. how many young people, businesses, residents will benefit)  *No more than 250 words* |
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# Financial Case

* 1. Capital Project costs

What are the approximate total project capital costs? Please complete the table below identifying the main capital cost headings for the project (e.g. construction costs, professional fees etc).

Please add extra rows as required

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| **Capital Cost Heading** | **2025/26** | **2026/27** | **2027/28** | **2028/29** | **2029/30** | **Total** |
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| **Total** |  |  |  |  |  |  |

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| How and by whom have the costs been estimated and what evidence is available to substantiate your estimate? (e.g. via a feasibility study; internal finance team estimates etc).  *No more than 100 words* |
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| When the costs were developed.  *No more than 100 words* |
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| Are the costs indicative or fully developed?  *No more than 100 words* |
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| What level of confidence do you have in the accuracy of the costs?  *No more than 100 words* |
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* 1. Revenue Project Costs

**Borderlands funding is capital only**, however please indicate any revenue costs associated with the delivery of the project.

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| **Revenue Cost Heading** | **2025/26** | **2026/27** | **2027/28** | **2028/29** | **2029/30** | **Total** |
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| **Total** |  |  |  |  |  |  |

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| How will these revenue costs will be covered?  *No more than 100 words* |
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* 1. Project funding

Please complete the funding table below.

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| **Funder** | **Type** | **Amount £** | **Status** |
| Borderlands Inclusive Growth Deal | Capital |  |  |
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| If you are not in a position to provide information about project funding, please indicate when you will be in a position to provide this information.  *No more than 100 words* |
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* 1. Project funding: Need for Borderlands Funding

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| Please explain why Borderlands Growth Deal funding is needed for the project to go ahead? What would happen to the project if Borderlands funding is not received at the level requested? (e.g. the project would not go ahead; it would go ahead on a smaller scale; it would go ahead over a longer time period etc)  *No more than 250 words* |
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* 1. Project funding: Minimum funding required

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| Please explain why this is the minimum amount needed from Borderlands in order for the project to proceed?  Please confirm whether there is any scope to reduce the amount requested from Borderlands i.e. is there an opportunity to secure funding from another source, or to reduce the scale of the proposed scheme e.g. by removing non-essential elements.  (NB: The Call for Projects document details the maximum intervention rates)  *No more than 250 words* |
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# Commercial & Management Cases

* 1. Timescales and delivery plan

Please complete the milestones table below, identifying the key dates for project delivery e.g. start and end dates – including for different phases or elements of the project; securing planning permission; site purchase; procurement timeline; securing full funding package; project starts on-site etc. (NB: add more rows as required)

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| **Milestone** | **Target Date** |
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* 1. Further project development work

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| Please explain how you will progress your project to the point that it is ready to deliver.  What further work do you need to undertake (e.g., feasibility study, project designs, detailed costs, market testing / demand assessment etc)?  When are you planning to undertake this further development work and when will it be complete?  What support, if any, does your organisation need to develop the project to the point of delivery?  *No more than 500 words* |
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* 1. Delivery risks, constraints, and interdependencies

Please complete the high-level risk register below. Add more rows as required.

In the table below, please identify the key constraints and risks to successful project delivery, and explain how will each be mitigated? (e.g., need to secure statutory consents; need to secure full funding package, site ownership or lease agreements).

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| **Risk description** | **Risk Owner** | **Action(s) to avoid or reduce risk** |
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* 1. Community Engagement

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| Please describe what community engagement activity has been undertaken and describe any planned activity.  *No more than 250 words* |
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* 1. Project management and governance

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| Please describe the management and governance arrangements for the project?  Which organisation will be responsible for project delivery?  Which other organisations will be involved? Please describe each organisation’s role and responsibilities.  *No more than 250 words* |
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* 1. Organisation Experience

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| Please describe what experience the lead organisations and any delivery partners have for delivering a project of this nature.  *No more than 250 words* |
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* 1. Organisation Capacity

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| Please describe the lead organisations capacity to deliver the project.  *No more than 250 words* |
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* 1. Compliance

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| Please describe how the project can be delivered in line with Subsidy Control requirements.  At this stage we are not looking for a full legal opinion, just an overview of the principles.  *No more than 250 words* |
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* 1. Additional Information

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| Please provide any further information in support of the project. |
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